

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD Date: 30/09/2011

Registration: 124 Date of Registration : 27th Sept. 2002

(Premium ₹ in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents								
2	Corporate Agents-Banks	25	229	162	299.51	47	242.4	175	452.81
3	Corporate Agents -Others								
4	Brokers	39	920	91	850.36	70	983.64	120	1192.14
5	Micro Agents								
6	Direct Business	1113	7145	980	7064.78	2207	15228.96	2160	14279.33
	Total (A)	1177	8294	1233	8214.65	2324	16455	2455	15924.28
1	Referral (B)								
	Grand Total (A+B)	1177	8294	1233	8214.65	2324	16455	2455	15924.28